



Background

- From Bay Street to Yellowknife and back
- Ten years' northern logistics experience
- Designed and managed supply chains for several large scale arctic resource projects
- Currently focussed on arctic development and international logistics projects















Leading Aviation Transport & Logistics Service Provider

- Leading transportation and logistics service provider in support of commercial applications, peacekeeping missions, military, humanitarian, and other governmental applications
- Getting people and cargo where they need to go on time and under any conditions
- Executes "difficult jobs in difficult places" often performing missions in challenging environments
- For over 20 years in more than 75 countries, SkyLink has delivered assistance and support services in the world's most challenging and remote regions



Churchill Gateway Development Corp

Established in June 2003

Mission

- To diversify the commodity base
- Increase inbound & outbound traffic
- Ensure sustainability through the northern transportation system

Roles

- Marketer of the Corridor
- Facilitates research to identify new commodities







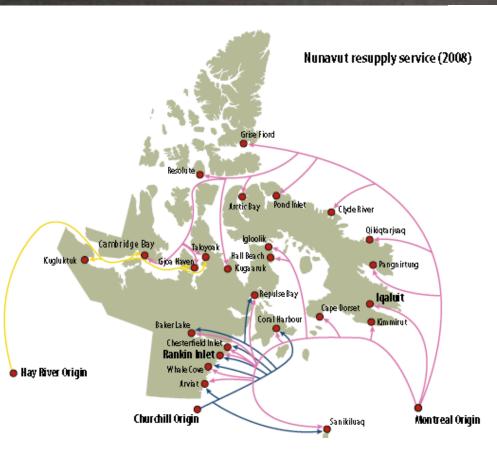
- Limited infrastructure/highway network
- High reliance on air and marine
- New projects often require construction of all supporting infrastructure (rail, road, port)
- Extremely high transportation costs



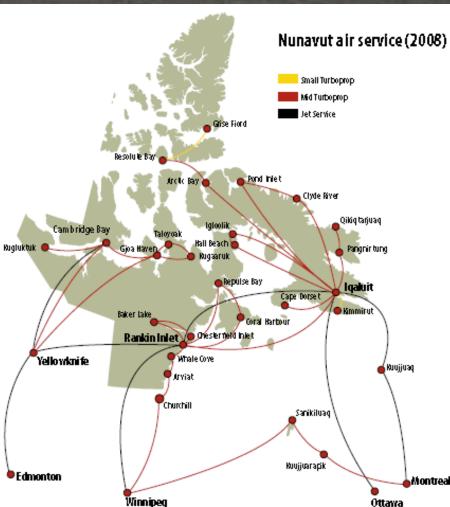


Sources: Golder Associates; The Conference Board of Canada.

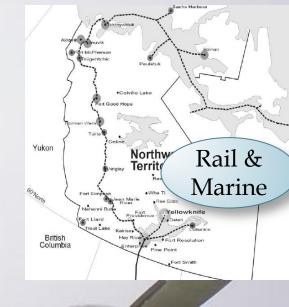
Air & Marine are Critical in the North

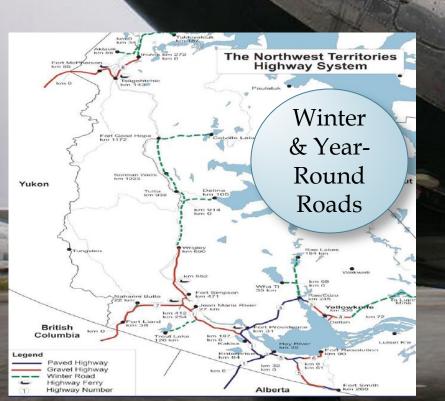


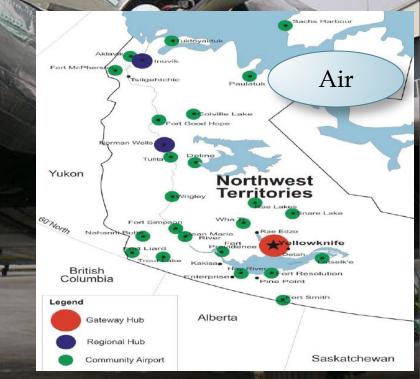
Ingirrasiliqta: Let's Get Moving Nunavut Transportation Study

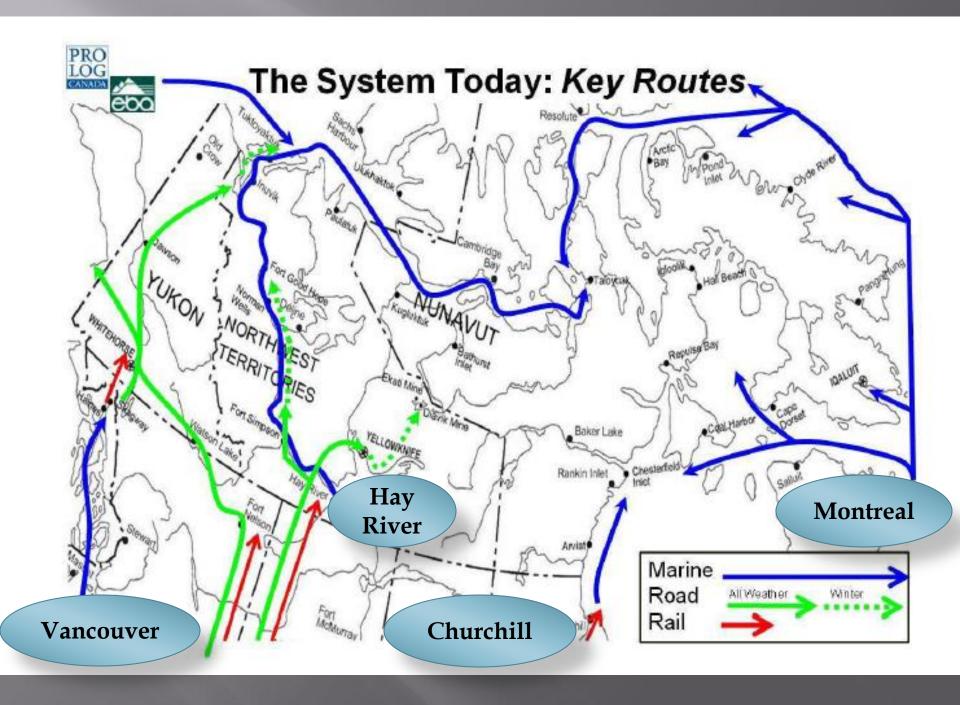


NWT Transportation











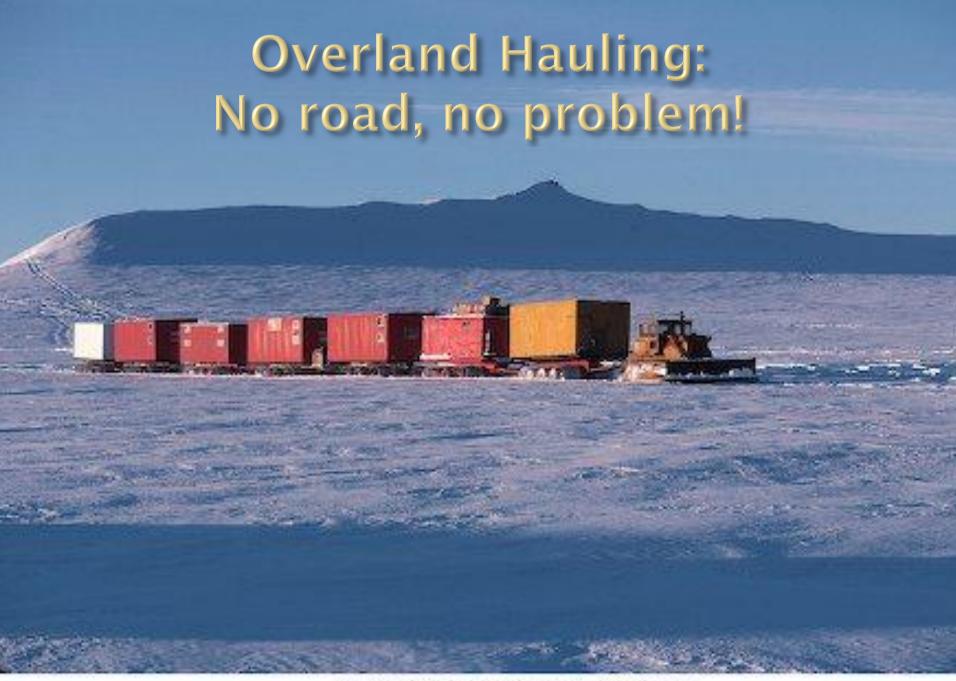


- Limited roads
- Small airports
- Bridges: take a long time to build, expensive

Sample Required Infrastructure

Infrastructure Investment Project	Investment Capital Cost	Internal Rate of Return	Net Present Value	Benefit To Cost Ratio	Pay Back Period	
Skagway Mineral Export Terminal	\$81 million	40%	\$431 million	7:1	3 yrs	
Canol Corridor Super Load Road	\$52 million	20.5%	\$209 million	5.4:1	7 yrs	
Klondike Corridor Rail to Whitehorse	\$67 million	17.1%	\$174 million	4:1	8 yrs	
Yukon Hwy 1 & 2 Truck Lane Build-Out	\$82 million	11.3%	\$72 million	2:1	10 yrs	
Coronation Gulf Port & Road(BIPAR)	\$127 million	10.6%	\$52.5 million	1.5:1	8 yrs	
NWT Seasonal Overland Road *	\$192 million	9%	\$55 million	1.3:1	8 yrs	
Standard Gauged Rail to Carmacks	\$576 million	8.4%	\$237 million	1.5:1	12 yrs	
Iqaluit Sealift Ramp/Staging Site	\$22 million	6.1%	\$2.6 million	1.2:1	15 yrs	
Iqaluit Deep Water Port	\$65 million	-1.2%	-\$34 million	.44:1	30 yrs	
Mackenzie Valley All-Weather Hwy	\$1.8 billion	-4.9%	-\$1.3 billion	.20 : 1	50+ yrs	
Nunavut-Manitoba All-Weather Hwy	\$1.3 billion	-6.8%	-\$1.0 billion	.15 : 1	50+ yrs	
* assuming highest risk of warm winter/short season (every 5 years).						





Baker Lake, Nunavut

- Overland haul from Baker Lake to various mining exploration camps up to 200km away
- Haul season runs from early January-mid May
- Between 30-100 trips per year at 25,000lbs each
- Low impact flotation tires





Challenges

- No snow!
- Packing the trail
- Blizzards wipe out the trail
- Limited offload capabilities
- Speed 10km/h

- Freight weight limitation
- Environmental liability
- 5 months/year operation
- Terrain rough on equipment
- Alternative fly using ice strip





Winter Roads

- Driver shortages (ramp up for only 2 months)
- Service to locations which may otherwise not be economical to service
- Expensive annual construction and maintenance costs
- Short operating season; climate change means increased variability and uncertainty – this significantly impacts operating plans
- For most of the year, projects serviced by winter roads are limited to air support; high cost of emergency response and poor planning
- Cash flow materials must be purchased at one time vs. throughout the year, and significant storage capacity required at site

Critical Resupply

- Fuel
- Construction materials
- Tires

- Oversized freight
- Mine resupply materials
- AN, calcium chloride, etc.



Where's my stuff?



A year's worth of materials arrives in a 60 day window, at -40 and with regular blizzards!

NWT Winter Roads



Seasonal Winter/Ice Road System				
Mackenzie Valley				
Highway 1 (Mackenzie Highway, Wrigley to Fort Good Hope)	480.0			
Deline Access	106.0			
Inuvik-Tuktoyaktuk				
Tuktoyaktuk Access	194.0			
Aklavik Access	86.0			
Gameti				
Gameti Road	100.0			
Whati Road	145.0			
Tibbett Lake to Contwoyto (Private)				
Tibbett Lake to Contwoyto	580.0			
Other seasonal access roads				
Nahanni Butte Access	22.0			
Highway 3 Ice Crossing	13.0			
Trout Lake Access	126.0			
Dettah Access	6.0			
Total	1,858			



CONSTRUCTION AND MAINTENANCE COSTS FOR WINTER ROADS**

Crossing Type Construction and Maintenance Cost for One Season (\$/km)

Compacted snow road \$35,000 per km

Compacted snow road with an ice cap \$25,000 to 41,000 per km

Floating ice road with overland portages \$22,000 per km

** Areva Kiggavik Project (Nunavut) Environmental Impact Statement - December 2011

This project requires a 103km winter road - \$2.5-\$4million annual cost (January-April hauling)

De Beer's Ontario's Victor Mine: 415km winter road; annual construction cost \$5million, total annual cost \$12million, half the hauling season of the Areva road

Tibbitt to Contwoyto Winter Road

- Point of origin: 70 km north of Yellowknife, NWT
- Original purpose: supply Lupin Gold Mine at Contwoyto Lake Nunavut Territory
- Length: 600 km to Lupin with 87% of route over lake ice, 15% land portages
- Width: 50 metres on lakes; narrower on portages (12-15 metres)
- Ice thickness: Can support light vehicle loads at 70 cms; increasing to full highway truck loads as ice thickens, often exceeding 107 cms
- Speed limits on ice: Loaded trucks 25 km/hr, with some areas 10 km/hr; empty trucks 60-70 km/hr on "Express Lanes" which are return (southbound lanes) built on larger lakes
- Speed limits on land (portages): 30 km/hr, must slow to 10 km/hr on/off portage
- Number of Portages: 64 located along the route,
- Maintenance Camps: 3 camps that can accommodate 49 personnel each are located at Dome Lake, Lockhart Lake and Lac de Gras
- Manager: Joint Venture Management Committee (JVMC) comprised of BHP Billiton Diamonds Inc., Diavik Diamond Mines Inc. and DeBeers Canada Inc.
- Road Constructor: Nuna Logistics Ltd (main route), RTL Robinson Enterprises Ltd. (secondary route) contracted by the JVMC
- Engineering: TetraTech (previously EBA Engineering)



Tibbitt to Contwoyto Winter Road Annual Volumes

	Year	Operating Period	Total Tonnes Hauled (northbound)	Number of Truckloads (northbound)	Tonnes per Northbound Truckload	Number of Backhauls (southbound)
1	2001	Feb 1 - Apr 13	245,586	7,981	30.77	201
	2002	Jan 26 - Apr 16	256,915	7,735	33.21	433
	2003	Feb 1 – Apr 2	198,818	5,243	37.92	883
	2004	Jan 28 - Mar 31	179,144	5,091	35.19	165
	2005	Jan 26 - Apr 5	252,533	7,607	33.20	243
	2006	Feb 5 - Mar 26*	177,674	6,841	25.97	469
8	2007	Jan 27 - Apr 9	330,002	10,922	30.21	818
	2008	Jan 29 - Mar 31	245,585	7,484	32.81	890
	2009	Feb 1 – Mar 22	173,195	4,847	35.73	530
	2010	Feb 4 - March 21	120,020	3,508	34.21	429
	2011	Jan 28 - March 31	239,000	6,832	34.98	530

*Road shut down early due to thin ice; approx 1,200 loads flown to mines in summer/fall of 2006

The cost of an early thaw

- Russian aircraft mobilized due to limited local lift capacity
- Equivalent of 1,200 truck loads flown to the NWT diamond mines
- Significantly higher cost
 - Mi-26 @\$20,000/hr+ fuel, Hercules @ \$12,000/hr+fuel
- 24-7 operation
- "One more year like this and we would have to evaluate shutting down"



The cost of trying to get an early start



Extending the Season



- Light loads early;
- Flooding winter roads to thicken ice structure;
- Monitoring ice sheet thickness with ground penetrating radar;
- Plowing snow off the road enhances the freezing effect (snow has an insulating effect); and
- Restricting hauling to hours of darkness towards the end of the season when the ice sheet is stronger.



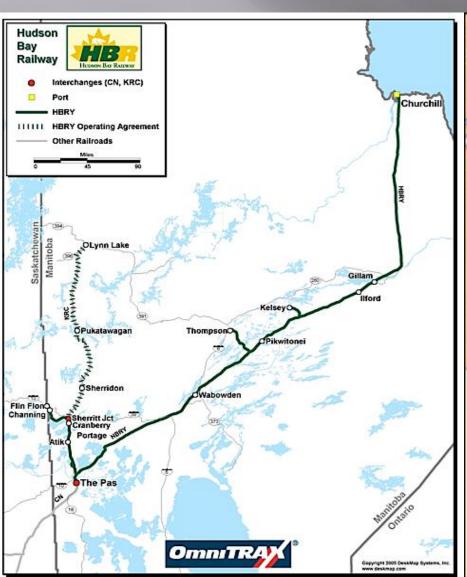
All-Weather Roads

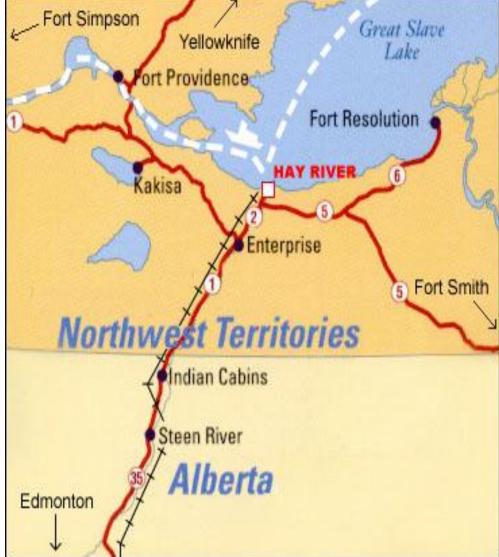
- 108 KM road from Baker Lake to Meadowbank is the longest road in Nunavut
- Estimated cost of \$100,000,000
- Dedicated road expensive to operate and maintain
- Increased flexibility and longer hauling window than winter roads, but similar challenges in Nunavut where marine is primary resupply source
- Environmental and permitting considerations





Rail



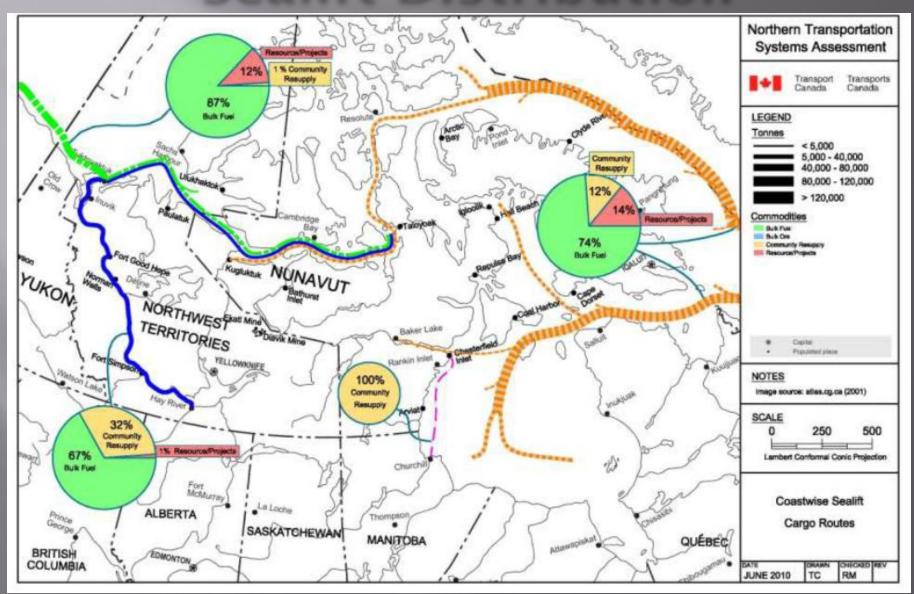






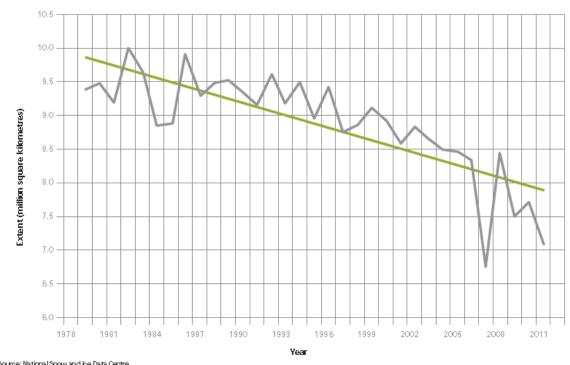
- Yukon has access to 3 ports that are ice-free year round
- Many NWT and all Nunavut communities rely entirely on annual sealift for fuel and annual resupply materials
- Arctic communities are serviced from the following ports:
 - Churchill, Manitoba
 - Hay River, NWT
 - Montreal, Quebec (Valleyfield, Becancour)

Sealift Distribution



Changes in Sea Ice





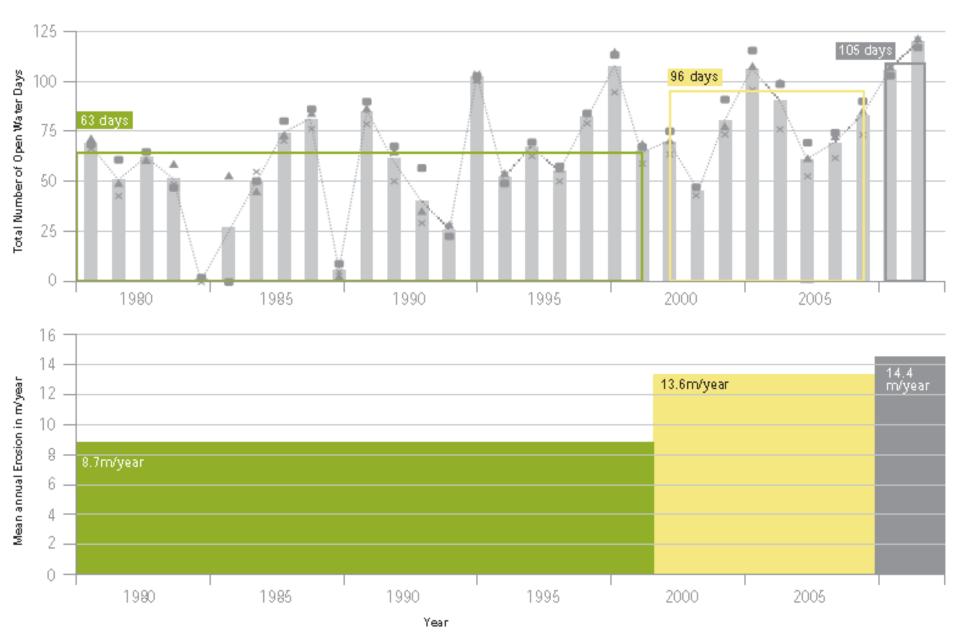
Source: National Snow and Ide Data Centre

United Nations Framework Convention on Climate Change.

Route	Length (km)	% accessible, 2000-2014	% accessible, 2045-2059	Accessibility change (%) relative to baseline	Transit time (days), 2045-2059
Northwest Passage	9,324	63%	8 2%	+ 30%	•
Northern Sea Route	5,169	86%	100%	+16%	11
'North Pole' Route	6,960	64%	100%	+ 56%	16
'A rotic Bridge'	7,135	100%	100%	+ 0%	15

Source: Reprinted by per mission from Macmillan Publishers Ltd (Nature Climate Change) "Divergent long-term trajectories of human access to the Arctic", Copyright 2011 **

Figure 5. Increase in average number of ice-free days in the Beaufort Sea compared to rates of coastal erosion



Source: National Snow and Ice Data Center - courtesy of Irlina Overeem, University of Colorado¹⁹





Iqaluit Marine Offload

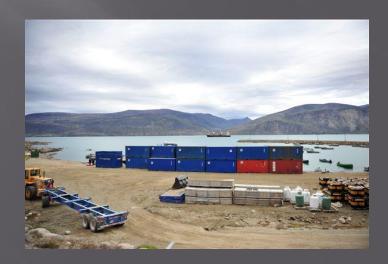


Limited offloading facilities

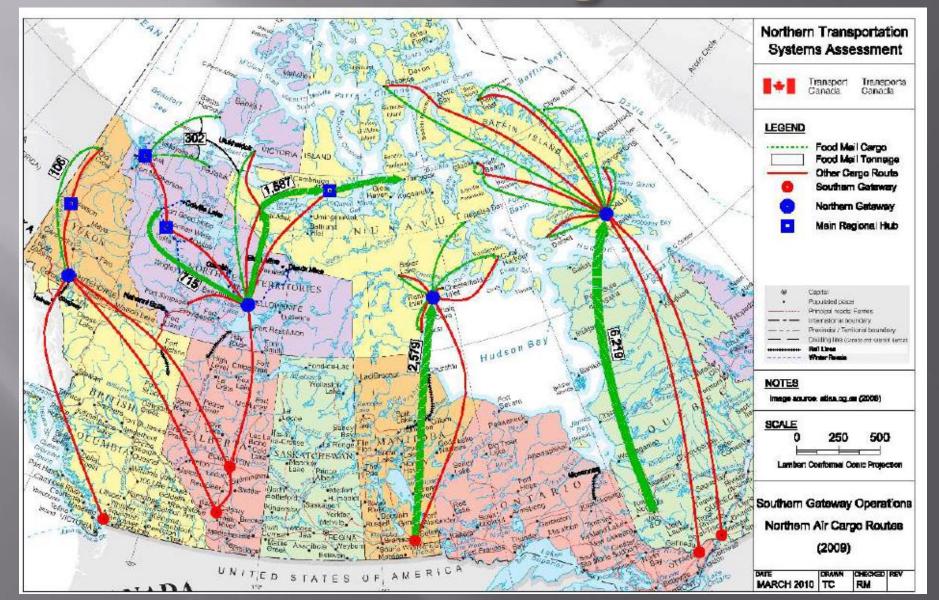


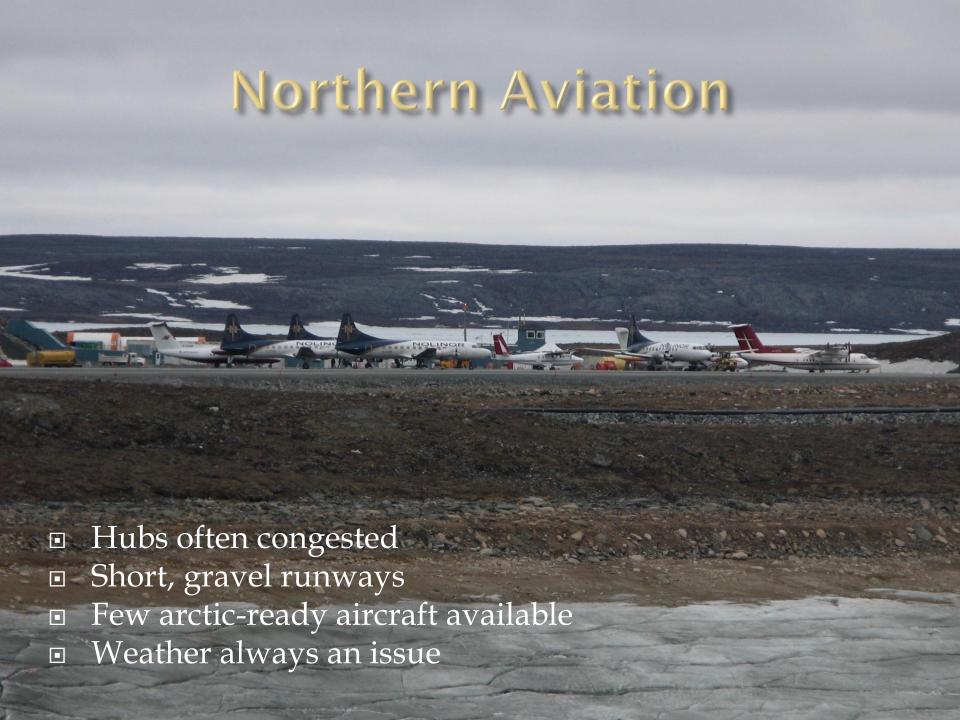






Northern Air Cargo Routes







Challenging Landings



Air Freight: Resource Industry

Operating Mines – Northern Canada Air Cargo Re-supply¹⁴

Mine	- Point of Origin	- Annual Air Cargo (tonnes)
Diavik (diamonds), NWT	Yellowknife	2,700
Snap Lake (diamonds), NWT	Yellowknife	1,900
Ekati (diamonds), NWT ¹⁵	Yellowknife	3,476
Meadowbank (gold), Nunavut	Thompson, Man.	1,264
Cantung (tungsten), NWT ¹⁶		Nil
Wolverine (copper, zinc), Yukon		nil
Minto (copper), Yukon ¹⁷	Whitehorse	260

Northern Air Cargo Flows (tonnes)

			2009		Fore	ecast
Gateway	Destination	Food Mail	Gen Cargo	Total	2020	2030
Nunavut						
Iqaluit	Baffin	6,219	4,146	10,365	15,952	23,622
Rankin Inlet	Kivalliq	2,579	1,719	4,298	6,615	9,795
Yellowknife	Kitikmeot	1,587	1,058	2,645	4,071	6,028
		10,385	6,923	17,308	23,638	39,445
NWT						
Yellowknife &	Beaufort-Delta	302		_	-	
Inuvik			7		A Transport	
Yellowknife	Sahtu	715			FIRST AIR	10
Yellowknife	Great Slave Lake	3		13-11-1	10 =	
Fort Simpson &	Deh Cho	0				
Hay River						
		1,020	680	1,700	2,353	3,162
Yukon						
Whitehorse	Yukon	106	950	1,056	1,178	1,301

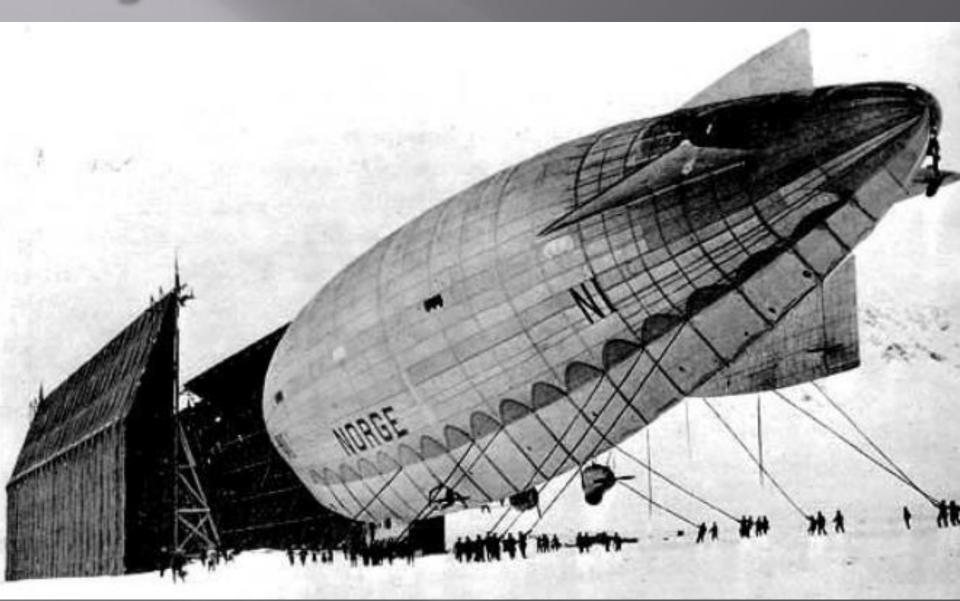
In the Arctic....

Everything old is new again





Logistics solutions for the future?



Heavy Airlift

Load / Lift Capacity

- Volume rich lift (does not volume out).
- Winches vertical loads, larger than any other air vehicle can do.
- Loiter, precision hover and craneage of heavy loads capabilities.
- Roll on / roll off loading and unloading.

'aerospace' structure.

- Primary load area developed as an 'industrial' rather than
 - Up to **105 knots airspeed** with high reliability.
 - -50C to +55C temperatures, wind speeds of up to 50 knots.

Law Cost

- Low fuel consumption / gas emissions.
- Low asset cost and ongoing operating and maintenance requirements.

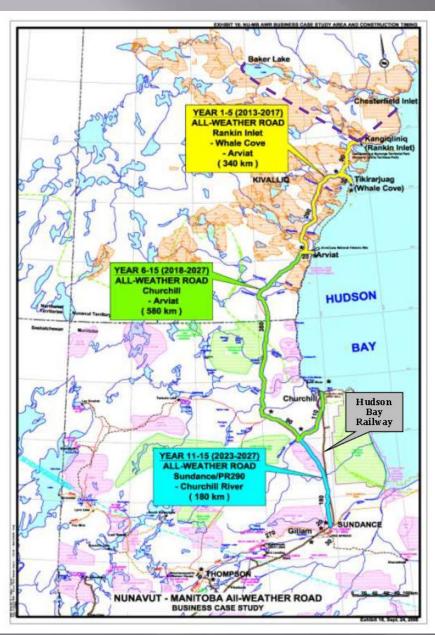
Rapid Deployment

- Rapidly deployable, into extreme environments with minimal support infrastructure.
- Bypassing traditional road/sea infrastructure resulting in substantial time savings.
- True "point-to-point" transportation of machinery / personnel to industrial fields, avoiding choke points and dangers at close to fixed wing aircraft time.
- Can launch, land, load from gravel airstrips, water, or snow / ice surfaces.
- No infrastructure upgrades nor specialist handling equipment required.

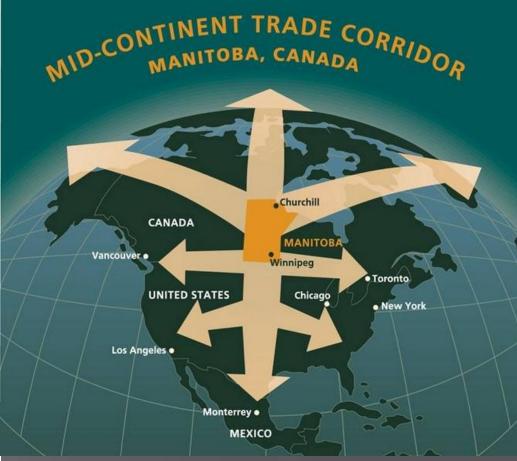
Reliable

The Future?





Manitoba Corridor



Arctic Bridge Between Churchill and Murmansk



Sources: Government of Manitoba; The Conference Board of Canada.

Distance to European Ports, Port of Churchill vs. Port of Thunder Bay (nautical miles)

	Distance from Churchill	Distance from Thunder Bay	S avings in distance
Rotterdam	3,344	4,325	981
Murmansk	3,763	5,210	1,447
Liverpool	2,992	4,035	1,043
Oslo	3,370	5,368	1,998

Source: Churchill Gateway Development Corporation.



Mackenzie Valley Highway





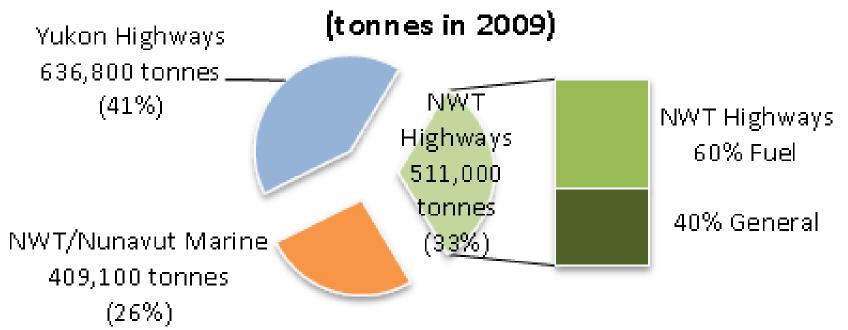
The Northern Transportation System Assessment, January 2011

Northern Transportation Systems Demand (Tonnes in 2009)

Northern Transportation System	Community Resupply General	Resource Projects General	Bulk Fuel Supply	Total Inbound Tonnes
Eastern Sealift	54,500	39,100	139,900	233,500
Western Sealift	3,700	3,800	59,000	66,500
Mackenzie River	8,900	3,900	26,200	39,000
Hudson Bay	4,300	27,300	38,500	70,100
Inside Passage*	59,400	24,100	64,000	147,500
Yukon Highways	371,000	143,900	121,900	636,800
NWT Highways	163,000	48,000	300,000	511,000
TOTAL INBOUND	605,400	266,000	685,500	1,556,900
Northern Air Cargo				20,000
Resource Exports				54,000
TOTAL TONNES				1,630,900

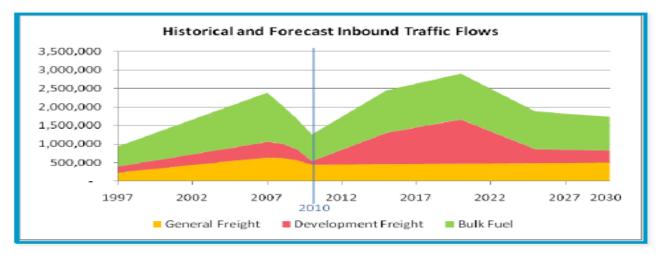
^{*} Inside Passage Tonnes are included in Yukon Highways Tonnes and excluded from Total Tonnes.

Current Inbound Freight Traffic Split



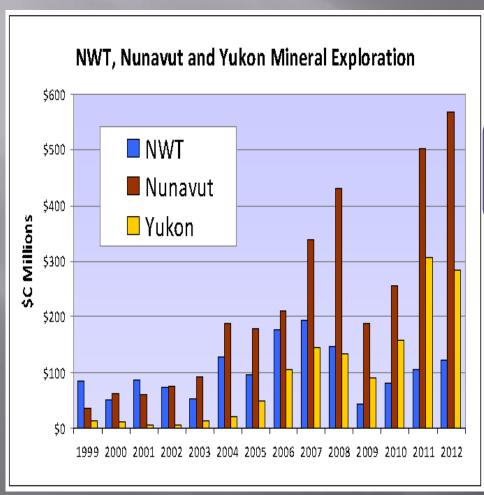
Future Northern Cargo Trends

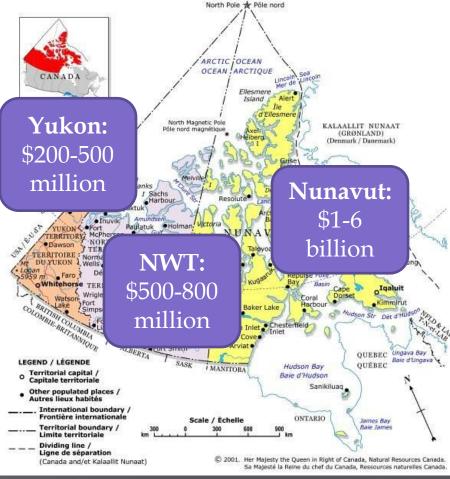






Exploration Spending & Mine Construction Costs







The Mary River Project



4. Infrastructure

Northern Transportation

